

**DR. DENNIS M. KRAMER, N.D., H.T.**

**Education**

Graduated 1967 Lower Moreland H.S. - Lower Moreland, PA  
Graduated 1969 Associate of Science - Business Administration & Management  
Montgomery County College - Blue Bell, PA  
Major: Bio-Sciences  
Graduated 1972 Bachelor of Arts - (2) - (a) Psychology (b) Speech Pathology  
and Audiology - Temple University - Philadelphia, PA

**Post Graduate Studies**

1974-75 (a) Bucks County College - Newtown, PA  
Completed Pre-Med Sciences Program  
1996-2000 Naturopathic Doctorate (N.D.) - Clayton College of Natural  
Healing  
2000 Board Certified Naturopathic Doctor - American Naturopathic  
Medical Certification and Accreditation board

**Work History**

1966-76 Worked in hearing aid industry through college years. Managed  
three office locations - Beltone Hearing aids  
Family owned and operated - responsible for training and  
managing sales force as well as sales and professional consulting.  
1974-76 Part-time hearing aid Audiologist for Howard S. Farmer, M.D.  
Princeton, NJ  
Responsible for hearing testing and hearing aid evaluations  
1976-78 Home office Field Executive - Nu-Ear Hearing Aid Corp.  
San Diego, CA  
Responsibilities - developing and establishing hearing aid  
dealerships in California. Training dealers in the use of custom  
hearing aids and business practices  
1978-96 (a) Hypnotherapy - Private Clinical Practice  
Woodland Hills, CA  
(b) Training Seminars - teaching advanced hypnotherapy  
techniques to clinicians of psychology, nurses and M.D.'s  
1992- Present Naturopathy and Nutritional Counseling  
Private practice as well as consulting for Chiropractors and M.D.s  
1993- Present Member of Biometrics Health Professional Council, national  
conference calls, consulting to corporate office and distributors,  
presenter on video-tapes and audio-tapes and national conventions  
2004 President of New Mexico Physicians of Naturopathic Medicine.  
Developed nutraceutical product line and founded Your Vitality Co. LLC.  
2005 Founding President of New Mexico Chapter, Coalition for Natural Health.  
2006- Present Vice-President of New Mexico Chapter, Coalition for Natural Health.  
2006 Filmed infomercial with ITV Direct presenting his Your Vitality Co products.  
2007 Filmed infomercial for Diamond Enterprises presenting 5 products he  
formulated.

## Network Marketing Background

- 1992-93 N.S.A. - achieved Sales Director Status
- 1993-Present Biometrics International, Inc. - Camarillo, CA  
1993 - Number 1 in Personal Group Volume for 3 months of the year.  
Supervisor status in less than one month
- 1994 - Sales Director Status
- May 94 - Director Award - personal volume achievements and training supervisors.
- Continued with Bonus Awards for volume of downline uninterrupted, every month for over 5 years to the present.
- Numerous awards and contest winner since 1993 to present. Many National conference calls as featured presenter for product technical support and training.
- July 1998 to Present - Presenter at National Convention for product review and introduction of new products. Product Education for Distributors.
- January 1999 Immunotec Research, Ltd.  
Venture Status since January 15, 1999  
Preferred Entrepreneur - January 31, 1999  
Cruise Award Winner - March, 1999

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